



CUSTOMER USE CASE:

ACCOUNTING FIRM PROPELS BUSINESS FORWARD WITH SASE ARCHITECTURE

Business Challenges

Like many businesses, this top-tiered accounting firm realized the need to modernize and secure its network infrastructure by moving to a more flexible and managed SD-WAN platform.

Existing network challenges included:

- An archaic and complicated network routing schema for 40 locations making it resource intensive to manage.
- A lack of measurable application performance which created difficulties in identifying areas of improvement.
- Deploying high-cost private network circuits due to the inability to take advantage of less-expensive local internet access at each branch.
- Their WAN topology being unable to support SOC II Compliance, without which the firm could not compete on larger bids.
- A slow pace of integration which was hindering business growth and acquisitions.

The company had completed an extensive evaluation and a full proof-of-concept project with a partner. However, the project was stalled, and the value of SD-WAN benefits were not realized. The company was seeking the right partner to execute their network strategy and vision.

Globalgigs Approach

Globalgig worked with the client through its comprehensive WAN advisory practice to gain the firm's confidence to proceed with their network refresh. Its experienced network architects and engineers applied Globalgig's standard methodology for SD-WAN solutions development to ensure they would achieve the results they were expecting.

Industry

Financial Services

Company

This top-tier U.S. based accounting firm provides CPA and advisory services to a wide range of industries. Providing expertise beyond just standard accounting services, the company provides services from technology and wealth management to forensic and evaluation services as well as wealth management. With its long history in financial services, established since the 1920's, the company has grown its clientele through expansions in the U.S. mid-west as well as through multiple mergers and acquisitions. Today, the company consists of over 3,000 professionals located in 40 offices across 18 states. Its clients represent a broad industry spectrum including agribusiness, architecture, engineering, energy, financial services, healthcare, higher education, public sector, technology, transportation/logistics and non-profit. The company is recognized as one of the Best of the Best Accounting Firms by INSIDE Public Account (IPA) in 2020, the tenth consecutive year appearing on IPA's Top 100 Firm List.

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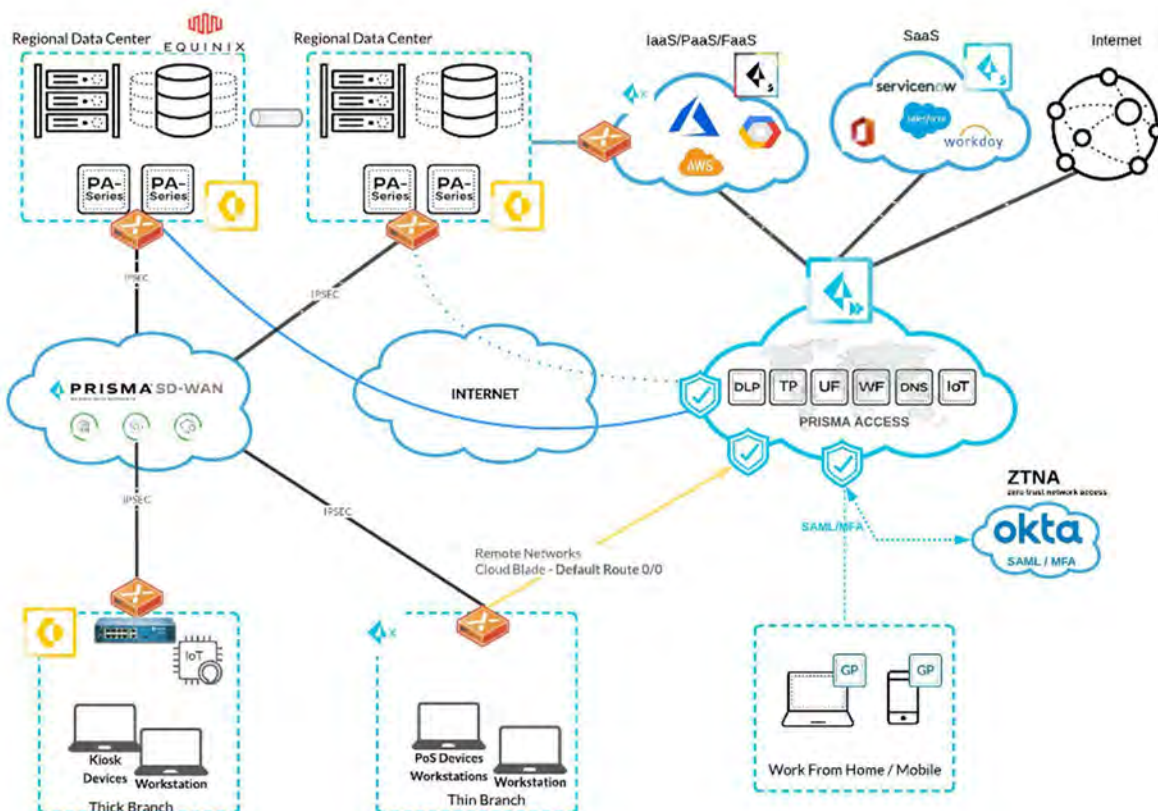
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Solution

The customer's network transformation was achieved through implementing a new SD-WAN platform, Palo Alto Prisma SD-WAN, coupled with a new network architecture. Globalgig worked with its partner at Palo Alto to deploy Prisma Access Networks cloud firewall to secure local internet breakout and support SaaS growth. Globalgig was the comprehensive and single-sourced provider for all WAN transformation components including:

- 1) **Advisory Services** for network architecture, implementation, and documentation which were all clearly defined using specific milestones detailed in a Statement of Work.
- 2) **A SD-WAN Platform** which was deployed and operationalized to achieve cost savings. Lower network costs were achieved by replacing expensive MPLS circuits with internet access connectivity; network management and operations were streamlined with an easier to manage SD-WAN infrastructure.
- 3) **Circuits** which were provisioned with dual and diverse internet carriers at each site, building a resilient WAN foundation.
- 4) **Field services which** were provided by experienced on-site technicians who checked for site readiness compiled surveys and prepared for hands-on installation.
- 5) **Ongoing managed services** which freed up the customer's IT staff to focus on business drivers.



Results

The customer successfully transformed its WAN infrastructure utilizing the next-gen Palo Alto SASE architecture which delivers network modularity and a secured, application-first WAN supporting current and future business growth.

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